

## REPUBLIC OF THE PHILIPPINES

# SOCIAL SECURITY SYSTEM

**PROJECT** 

Group Credit Life Insurance Coverage for SSS Pension Loan

**Borrowers** 

SUBJECT

**BID BULLETIN NO. 3** 

**DATE** 

April 11, 2022

In reference to the Pre-Bid Conference dated March 30, 2022 conducted by the Committee for the Selection of Insurance Provider of GCLI for and on Behalf of Pension Loan (PL) Borrowers under the Pension Loan Program (PLP), please find the following amendments and replies. This is in response to the queries and clarifications raised during the Pre-Bid Conference.

## A. Changes in the Schedule of Selection Activities

	FR	OM	Т	0
Deadline for submission of Bids/Quotes	April 19, 2022 not later than 1:00PM	Secretariat Office, Business and Development Loans Department (BDLD), 5 <sup>th</sup> floor, SSS main Bldg., East Avenue, Diliman, Quezon City	April 29, 2022, not later than 1:00PM	Secretariat Office, Business and Development Loans Department (BDLD), 5 <sup>th</sup> floor, SSS main Bldg., East Avenue, Diliman, Quezon City
Opening of Bids	April 19, 2022 / 2:00PM	SSS Gallery, 2 <sup>nd</sup> Floor, SSS Main Bldg., East Avenue, Diliman, Quezon City	April 29, 2022, 2:00PM	SSS Gallery, 2 <sup>nd</sup> Floor, SSS Main Bldg., East Avenue, Diliman, Quezon City
Bid Evaluation	April 20 – 22, 2022	Secretariat Office, Business and Development Loans Department (BDLD), 5 <sup>th</sup> floor, SSS main Bldg., East Avenue, Diliman, Quezon City	May 02 – 04, 2022	Secretariat Office, Business and Development Loans Department (BDLD), 5 <sup>th</sup> floor, SSS main Bldg., East Avenue, Diliman, Quezon City

## B. Amendments in the Term of Reference (TOR)

Provisions	FROM					Т	O	
	(TOR u	iploaded o	n March 16	6, 2022)				
III. Schedule of Insurance Premium					premium (P1,000.1 the three options, brackets period of	rates per (200) of the ine (3) loar at seven and shall five (5) year great seven the control of	One Thous surance con repayme (7) differ be for the ars starting	and Pesos overage for ent term erent age multi-year
		Table No. 2				Ye	ar 1	
	Δ	Loan	Repayment	Term	Age Loan Repayment Term			Term
	Age Bracket	6 months	12 24		Bracket	6 months	12 months	24 months
	50 – 54				50 – 54			
	55 – 59				55 – 59			
	60 – 64				60 – 64			
	65 – 69							
	70 – 74				70 – 74 75 – 79			
	75 – 79	- 79						
	80 - 84				80 - 84			

	Year 2					
A	ge	Loan	Repayment	Term		
Bra	cket	6	12	24		
		months	months	months		
50 -	- 54					
55 -	- 59					
60 –	- 64					
65 –	- 69					
70 –	- 74					
75 –	- 79					
80 -	84					

Year 3

Teal 3					
Age	Loan Repayment Term				
Bracket	6	12	24		
	months	months	months		
50 – 54					
55 – 59					
60 – 64					
65 – 69					
70 – 74					
75 – 79					
80 - 84					

Year 4

		a		
Age	Loan Repayment Term			
Bracket	6	12	24	
	months	months	months	
50 – 54				
55 – 59				
60 – 64				
65 – 69				
70 – 74				
75 – 79				
80 - 84				

Year 5

Age	Loan Repayment Term				
Bracket	6	12	24		
	months	months	months		
50 – 54					
55 – 59					
60 – 64					
65 – 69					
70 – 74					
75 – 79					
80 - 84					

Escalated premium rates shall apply to loans with loan approval date on or after the effectivity of the escalated rates.

## IV. Insurance Coverage

The Insurer shall cover the original principal loan of the Borrower and shall pay SSS the said amount in case of death of the Borrower regardless of the cause thereof

Any excess in the insurance proceeds after payment of the outstanding balance of loan shall be paid to the beneficiary of the pension loan borrower

The Insurer shall cover the original principal loan of the Borrower and shall pay SSS the said amount in case of death of the Borrower regardless of the cause thereof

Any excess in the insurance proceeds after payment of the outstanding balance of loan shall be paid to the beneficiary/ies of the pension loan borrower

In any case that should there be no identified or nominated survivor/beneficiary, excess insurance shall be forfeited for the benefit of SSS or shall be for the account of SSS. Implementation of which, shall be two (2) years after the date of insurance claim.

VI. Eligibility and Selection of Insurer

B. Selection, Rating Process and Criteria for Selection of Insurer To determine the qualified bidders, the qualification/eligibility requirements as set forth in the Terms of Reference must be complied. All proposals/offers/quotations of initially qualified bidders shall be evaluated, to determine the bidder with highest total points based on lowest calculated bid in terms of insurance premium per age bracket and loan repayment terms, including the length of company's financial strength thru its net worth which shall be the basis in selecting the GCLI provider

To determine the qualified bidders, the qualification/eligibility requirements as set forth in the Terms of Reference must be complied. All proposals/offers/quotations of initially qualified bidders shall be evaluated. To determine the bidder with highest total points calculation shall be based on the lowest average of the five (5)-year bid in terms of insurance premium per age bracket and loan repayment terms, the length of company's existence and company's financial strength thru its net worth.

Criteria	Requirements	Points	Criteria	Requirements	Points
3. Financial Bid For Pension Loan (PL) with Repayment Term of 6 months	For PL repayment terms of 6 months, bidder must submit financial bid per thousand pesos loan amount. Financial bid is defined as premium charged for every Php1,000 loan amount aggregated per age bracket	9 points	3. Financial Bid For Pension Loan (PL) with Repayment Term of 6 months	For PL repayment terms of 6 months, bidder must submit financial bid per thousand pesos loan amount for the multi-year period of five (5) years from year 1 to Year 5. Financial Bid is defined as premium charged for every Php1,000 loan amount aggregated per age bracket	9 points
4. Financial Bid For Pension Loan (PL) with Repayment Term of 12 months	For PL repayment terms of 12 months, bidder must submit financial bid per thousand pesos loan amount. Financial bid is defined as premium charged for every Php1,000 loan amount aggregated per age bracket	21 points	4. Financial Bid For Pension Loan (PL) with repayment Term of 12 months	For PL repayment terms of 12 months, bidder must submit financial bid per thousand pesos loan amount for the multi-year period of five (5) years from year 1 to Year 5. Financial Bid is defined as premium charged for every Php1,000 loan amount aggregated per age bracket	21 points
5. Financial Bid For Pension Loan (PL) with Repayment Term of 24 months	For PL repayment terms of 24 months, bidder must submit financial bid per thousand pesos loan amount. Financial bid is defined as premium charged for every Php1,000 loan amount aggregated per age bracket	60 points	5. Financial Bid For Pension Loan (PL) with repayment Term of 24 months	For PL repayment terms of 24 months, bidder must submit financial bid per thousand pesos loan amount for the multi-year period of five (5) years from year 1 to Year 5. Financial Bid is defined as premium charged for every Php1,000 loan amount aggregated per age bracket	60 points

#### 2. In case the monthly pension of the retirement pensioner is cancelled due to re-XI. Other 2. In case the monthly pension of the Conditions retirement pensioner is cancelled due to employment/resumption of self-employment re-employment/resumption of selfunder Section 12-B of the Social Security employment under Section 12-B of the Law, the Borrower's outstanding pension loan balance shall be converted into a Social Security Law, the Borrower's outstanding pension loan balance shall be regular salary loan. SSS existing policies and rules on salary loan shall apply. The due and demandable Borrower shall also have the option to pay

## C. Amendments in Bid Table Form-01

the outstanding balance in full.

FROM	то
1. Premium rates per One Thousand Pesos (P1,000.00)	1. Bid shall be for the multi-year period of five (5) starting from year one (1) to year five (5)
2. Fill up all age bracket and repayment term in the Bid	
Proposal. Failure to indicate any of the following shall mean outright disqualification since bid is considered Non-responsive. If the item is given for free, indicate	Premium rates per One Thousand Pesos     (P1,000.00)
dash (-), zero (0) or free	3. Fill up all age bracket and repayment term in the Bid proposal. Failure to indicate any of the following shall
3. Bid proposal must be inclusive of all applicable taxes	mean outright disqualification since bid is considered Non-responsive. If the item is given for free, indicate dash (-), zero (0) or free
	4. Bid proposal must be inclusive of all applicable taxes
	*Please refer to Revised form-01

## D. Queries from Prospective Bidders

QUERIES	RESPONSE		
"It was mentioned that this is a five (5) years contract, do we have provision for premium rate escalation?	We revised the Bid Rating System to capture the pricing from year 1 to 5. Please refer to page 2 of the Revised TOR under Schedule of Insurance Premium. (Please see Revised TOR)		
May I also know the anniversary date of the policy po?	Anniversary date shall be based on the approval date of the pension loan		
Do you have an approved budget contract?	No. Payment of the insurance premium shall be for the account the pension loan borrower through a one-time deduction from the proceeds of the loan		
"Is the CLI account sir, a virgin account? Is this the first po?"	No.		
"In the obligation of SSS to the parties/insurers, submit a list of approved borrowers as well as premiums on a daily basis" How do you transmit the data and payment to the reinsurers, thru an application or platform? Pls adv po	Borrowers is via Secure file Transfer Protocol (SFTP) t server.		
For the CTC Documents, can we stamp the first page only?	Yes.		
<ul> <li>As for our ITR received by BIR, what we have is an email receipt from BIR through email submission/upload. This was done because of the pandemic last year? Thank you for your response!</li> </ul>	Yes.		
Can we get the Loan Volume for each Age Group and Claim Amount for each Age Group please for 2021?	Not available		
"Is it possible that you can provide us the following: total amount of claim per age bracket for the last 3 year, premium production per age bracket as well as total portfolio 1 year	Not available		

"Is it possible to have the average BMP per year? SSS Retirement Pensioners, Age 50-85 This is to estimate the total sum assured Average Pension\* Year Amount P 4,811 2019 2020 4,860 2021 4,888 \* Pension includes the Basic Monthly Pension (BMP) and P1,000 additional benefit Good afternoon! Will SSS allow agents or brokers Please refer to the eligibility document to participate in the bidding? requirements. What are the applicable taxes and how much The applicable tax for the CLI premium includes are the fees to be included in the bid amount? the 2% withholding tax • Can you provide the breakdown of count and Not available amount of premiums, loan coverage and claims experience per age bracket and per term of loan for the past 5 years?

## E. Corrections in Bid Bulletin 1

PARTICULARS	FROM	ТО		
May we ask for the following:	Number of Borrowers per age bracket for the Past Three Years	Number of Borrowers per age bracket for the Past Three Years		
<ul> <li>Loan Profile</li> </ul>	2019-2021	2019-2021		
Update list of	Age Total Bracket	Age Total		
borrowers with the	50 – 54 24	50 – 54 24		
following: (DOB,	55 – 59 243	55 – 59 229		
Age, Gender, Nature	60 – 64 94,996	60 - 64 88,946		
of loan and Amount	65 – 69 80,330	65 – 69 73,620		
of Loan)	70 – 74 40,319	70 – 74 36,688		
	75 – 79 16,678	75 – 79 14,908		
	80 - 84 3,926	80 – 84 3,926		
	TOTAL 236,516	TOTAL 218,341		
	<ul> <li>Average loan term is 24 months</li> <li>Average loan amount is P45,000</li> <li>Other request for details such as DOB, age, gender, etc, are not allowed for release due to Data Privacy Act issues</li> </ul>	age, gender, etc, are not allowed for		
May we request for the following details needed for quotation please:	Number of claims per age bracket for the Past Three Years  2019-2021	Number of claims per age bracket for the Past Three Years     2019-2021		
1. Claims per age	AGE TOTAL	AGE TOTAL		
bracket	50 – 54	50 – 54		
	55 – 59 7	55 – 59 3		
	60 – 64 1,113	60 – 64 2,116		
	65 – 69 1,377	65 – 69 2,569		
	70 – 74 978	70 – 74 1,844		
	75 – 79 576	75 – 79 1,100		
	80 – 84 136	80 – 84 317		
	TOTAL 4,187	TOTAL 7,949		
2. Total Portfolio	2. As of December 2021, the total loan portfolio of Pension Loan is	2. As of December 2021, the total loan portfolio of Pension Loan is P3.4Billion		

P3.4Billion

3. Kindly confirm if required documents need to be Certified True Copy (CTC)				3. Under 3.a of the General terms and Conditions of the Invitation to Bid, "First envelope shall contain the complete, certified true copy and valid eligibility requirements as stated in TOR"
"We just would like to explore if you can provide us the claim details for the past 3	The second secon	of claims per Past Three Yea	-	Number of claims per age bracket for the Past Three Years
years as substantial requirement for costing"	AGE 50 - 54 55 - 59 60 - 64 65 - 69 70 - 74 75 - 79 80 - 84 TOTAL	7 1,113 1,377 978 576 136 4.187		Please refer to above table

### Reminders:

- Submission of Bids shall be on April 29, 2022, Friday, 1:00pm at the Secretariat Office, Business and Development Loans Department (BDLD), 5<sup>th</sup> Floor SSS Main Building. BIDS/QUOTES SUBMITTED AFTER THE DEADLINE SHALL NOT BE ACCEPTED.
- Opening of Bids shall be on April 29, 2022, Friday, 2:00pm at SSS Gallery, 2<sup>nd</sup> Floor, SSS Main Building.

This Bid Bulletin No. 3 is hereby issued for the information and guidance of the prospective bidders, and shall form an integral part of TOR.

SVP PEDRO T. BAOY

The Chairperson

Committee for the Selection of Insurance Provider of GCLI For and on Behalf of Pension Loan Borrowers